

## Take the pain out of project accounting from start to finish

Project financials, contracts, and resources can create difficult, detailed work—especially if you have numerous disparate systems. With Sage Intacct Project Accounting, you **track and see all your financial and non-financial project data** in one place. Start and finish projects on time, stay on top of project costs and revenue, and keep projects productive and profitable.

## Key benefits

### Get projects off to a great start

Sage Intacct Project Accounting shows the true costs of previous projects, so you can make smarter bids that protect and improve profit margins. It integrates with your CRM system, so you can see what's in the pipeline, line up the right people and materials, and turn bids into projects without manually re-entering data.

### Automate billing and revenue recognition

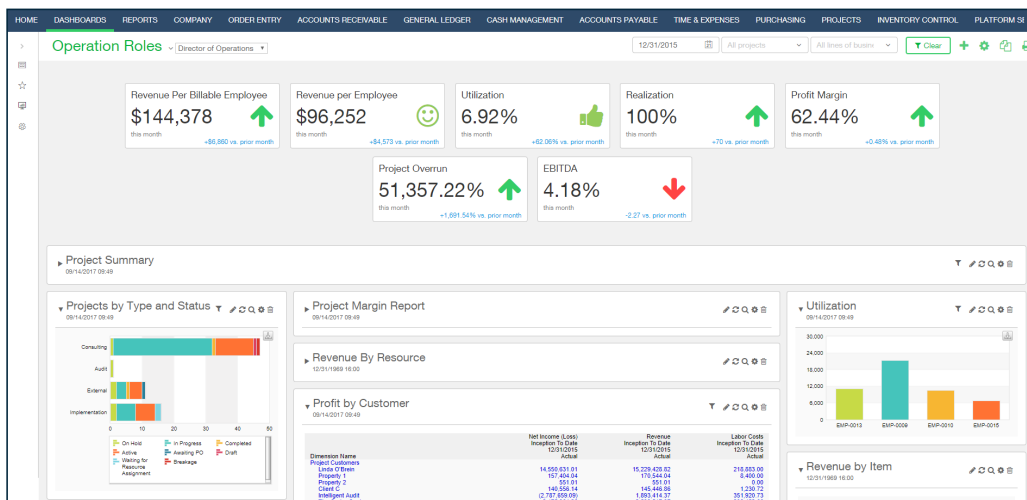
Save time, enhance accuracy, and lower costs. Billing automation helps you generate project invoices in the right format, using the right terms and the right amounts. Sage Intacct Project Accounting also keeps revenue recognition separate from billing and automates the calculations and postings, based on milestones, schedules, or percentage completion.

### Stay on track

Keep projects on track and clients happy by using proper workflows for entering time and expenses, and giving your team members online access to them. Keep a close watch on actuals against estimates. And answer client questions about resources or invoices without delay.

### Get better insights, give better answers

Consult a single source for role-specific reports and dashboards. If you're driving project delivery, you can inform clients and colleagues about the status of milestones and invoices. If you're overseeing project accounting, you can share insights on why contract labor costs are changing or how to improve profit margins.



Make informed decisions, quickly. See real-time profits per project, utilization by employee, revenue by service types—anything that helps you understand and improve project performance.

## Key features

### Resource management

**Graphical resource management:** See a complete schedule of where your people are—including holiday and out-of-office tracking.

**Placeholder resources:** Use standard rates to plan your resources and bids.

**Multi-element resource search and assignment:** Get the right people for the job.

**Talent tracking:** Associate positions, skills, and other criteria with your resources or employees.

**Automatic notification:** Get updated project completion status when project time is approved.

**Configurable routing rules:** Automatically notify managers of pending actions. Or add T&E report approvals to each manager's dashboard.

**Utilization tracking:** Gain greater insights into utilization performance by employee or project.

### Billing

**Automatic capture of billable and non-billable data:** Minimize revenue leakage and automatically calculate indirect costs.

**Automated billing:** Support time-and-materials or fixed price billing, and trigger billing based on milestone, schedule, percentage completion, and project completion.

**Indirect cost calculation:** Quickly and automatically calculate indirect costs using indirect rates.

**Multiple approval workflows:** Automatically route billable timesheets and expense information to approvers—inside or outside your organization.

**Comprehensive billing:** Generate invoices that include time, employee expenses, and any other company charges and purchases related to a project.

**Flexible invoicing:** Generate consolidated invoices or multiple invoices per project or customer. Use custom templates or our preconfigured templates.

**Flexible rates for billing:** Use your choice of multiple, flexible billing rates and price lists by employee, project, or customer.

**Automatic markups:** Automatically apply a percentage markup on any billable transaction.

**Complete audit trail:** Access a detailed audit trail of any overrides you make to billing rates, quantities, and amounts.

### Revenue recognition

**Logical separation:** Improve customer satisfaction with a system that decouples billing from revenue recognition.

**Templates:** Simplify your revenue recognition processes with easy-to-use templates.

The screenshot shows the 'Project Information' page in Sage Intacct. The 'Project summary' tab is active, displaying a 'Financial summary' and a 'Budget' section. The financial summary includes metrics like Total deferred revenue, Total cost of goods, Gross profit, Total payments, Total expenses, and Net income. The budget section compares actual billings, actual cost, and actual duration against budgeted amounts and identifies variances.

Financial summary		
Total deferred revenue	Total payments	Total revenue
0.00	27,152.32	26,252.32
Total cost of goods	Total expenses	Total wages
4,554.52	527.32	4,027.20
Gross profit	Net income (loss)	
21,697.80	21,170.48	

Budget		
Actual billings	Actual cost	Actual duration (hours)
34,352.32	4,554.52	117.00
Budgeted billing amount	Budgeted cost	Budgeted duration (hours)
25,500.00	4,250.00	112.00
Budget billing amount difference	Budget cost difference	Budget duration difference (hours)
-8,852.32	-304.52	-5.00
Budget billing % variance	Budget cost % variance	Budget duration % variance
-34.71 %	-7.17 %	-4.46 %
	GL budget ID	Budget currency =
	--	USD
	Budgeted cost from GL	
	0.00	

See project summary information right at your fingertips.

## Key benefits

**Flexible schedules:** Set revenue recognition schedules by contract line item.

**Automated revenue recognition:** Use milestones, schedules, percentage completion, and project completion to drive revenue recognition.

**Automatic AR and deferred revenue calculation:** Gain accurate forecast visibility.

**Support for contract modification:** Pause, resume, modify, and cancel in-progress revenue recognition schedules with complete flexibility and accuracy.

**Audit ready:** Track the entire transaction history to reveal how and why an action was taken.

## Reporting and dashboards

**Role-based dashboards and reports:** Get fast, visual updates on all aspects of your projects.

**Custom and ad hoc reporting wizard:** See operational reports, financial statements, and utilization reports.

**Standard reports and graphs:** Analyze key metrics—including project and client profitability, project delivery costs, and employee utilization—with more than 25

**Real-time data:** Get up-to-the-minute financial, managerial, and operational reports as soon as timesheets and expenditures are submitted, and view current backlogs, project status, and revenue streams.

**Complete project-to-cash lifecycle:** See a 360-degree managerial view.

**Matrix reporting:** View financial and operational information by project, customer, or any other business driver—across rows and columns.

**KPI reporting:** Create and view a complete set of KPIs, such as average client profitability and average revenue per service delivery employee.

## Integration

**Integration:** Easily tie into other Sage Intacct products including Time and Expense, Purchasing, and Revenue Management.

**Business system integration:** Easily integrate with external systems including Salesforce and other CRM solutions. reports designed specifically for services businesses.

## Take the next step

Find out how the Sage Intacct cloud financial management solution streamlines operations and provides real-time insights, boosting productivity and growth.



[www.sageintacct.com](http://www.sageintacct.com)



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